

April 2021

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연세우유, 한 컵의 우유로 미래를 만듭니다.

1962년 젖소 10두로 시작해 50여년 전통의 글로벌 유가공 업체로 성장한 연세우유.

이에 엄추지 않고 언세우유는 언세대학교 전문 교수진들의 지속적인 연구개발과 전용복장 · 공장의 철저한 생산관리를 통해 더욱 산산하고 건강한 우유를 만들기 위해 노력하고 있습니다. 소비자들에게는 고몽질의 제몽으로 건강을, 수익금 기부를 통한 대학 지원 사업으로 인제양성을, 연세우유가 우유 한 컵으로 만들어가는 건강한 미래입니다.



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I. Yonsei University

1 Yonsei University

Where truth and freedom abound

- The oldest university in Korea, Yonsei was established in 1885 by Christian missionaries. It has since then emerged as the nation's top private university.
- Seeking to find our place in the spectrum of civilizational transition, Yonsei will lead the next 100 years and write a new history. (Location: Shinchon, Wonju, Songdo)



2 Severance Hospital

With the love of God, free humankind from disease and suffering

 The first western-style medical institution was founded in Korea by Dr. Horace N. Allen in 1885.
Based on a century and more of devotion and trust, Yonsei University Health System seeks to grow from its current status as a Northeast Asian medical hub into a fully global medical center.(Location: Shinchon, Gangnam, Wonju, Yongin)





1 History of Yonsei University

Progressive Years

We are set to continue its efforts into the next 20 and beyond.

Yonsei Dairy began in 1962 with 10 dairy cows and has grown over 50 years to become an international dairy company.

Early Years

1885~1978

Leaders of the 21st century

Renowned professors have formed a Food Science Committee and developed innovative products by professional consultation.

2000~2018

2017. 12: Wins \$1M export Tower award (korea international trade association)

2017. 5 : The 55th anniversary of the foundation

2016. 5: Make an long-term strategic partnership with Inner mongolia Yili group

2013. 10: The grand prized of "brand of the year 2013 Korea" special award

1979~1999

1997. 5: YSD-JUMP 2001 a long-term strategy of management

1994. 5: Exceed to produce and sell 200 metric ton milk daily

1993. 6: Launched Asan Factory

1990. 8 : Yonsei Milk Company was

1978. 3 : Switching over a place of practice affiliated to the Agriculture Development Corporation to the private corporation of dairy products

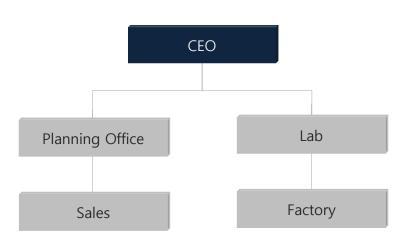
1971. 7: Starting sales of Yonsei Milk in the market

1962. 6 : 10 Milk Cows donated by USA Happer Project

1 Organization

YONSEI UNIVERSITY **Board of Directors** Foundation University University Hospital Coporate Ofiice **Business Dairy** Building Ceremony **SEVERANCE** Medicine Language

YONSEI UNIVERSITY DAIRY



Total 202 employee				
Planning Office	Lab	Factory	Sales	
17	22	120	46	

1 Sales Volume

(Million USD)

Category	Volume
National Brand	160
OEM, Others	26
Feed	5.4
Total	191.4

2 Sales in food delivery market

(Million USD)

Category	Volume	MS(%)
Yonsei	79	21.2%
Namyang	77	20.7%
konkuk	51	13.7%
Maeil	43	11.5%
Pasteur	24	6.4%
Denmark	16	4.3%
Ildong	8	2.1%
Others	75	20.1%
Total	373	100.0%

1 Factory & Lab



General Information

Size

► Area: 64,207 m²

▶ Building area : 17,522m²

Daily Amount of Milk Collection 210Ton

► Cooperative farm : 175tons

► Federation of Livestock Cooperative : 35tons

Daily Capacity

► Milk: 300tons

Fermented Milk: 400,000ea

► Aseptic beverage : 140ton

1 Global Sales





Tower of Export for **10 Million USD**

No. 1 among the imported cold storage milk in China



We have expanded our business into global markets, providing products to more than 20 countries. Also, our products earned a great reputation from the respective local markets. We always strive to find better products and services that meet rising consumer's expectations.

2 Products In Market



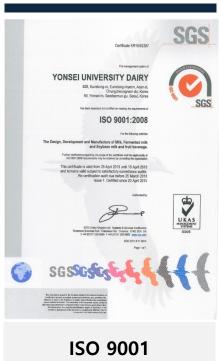


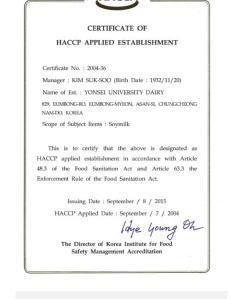


Channel	SSG, CJ, GS, NS, Lotte
Number of Broadcasting	45times
Total Sales Volume	1.3 million USD (from Nov 2017)

1 Certificate









HACCP

2 Award





Brand Customer Loyalty Award 2017



Korea Brand Loyalty Leader 2017



Tower of Export



Soy Milk



Pouch Pack Bottle Pack

Aseptic Pack



3 Beverage & Fermented Milk















Beverage









Kids Jelly









Thank you